

ECONOMIC CONTRIBUTION & IMPACTS OF ARIZONA'S STATE PARKS

FY2020

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What is the study about?

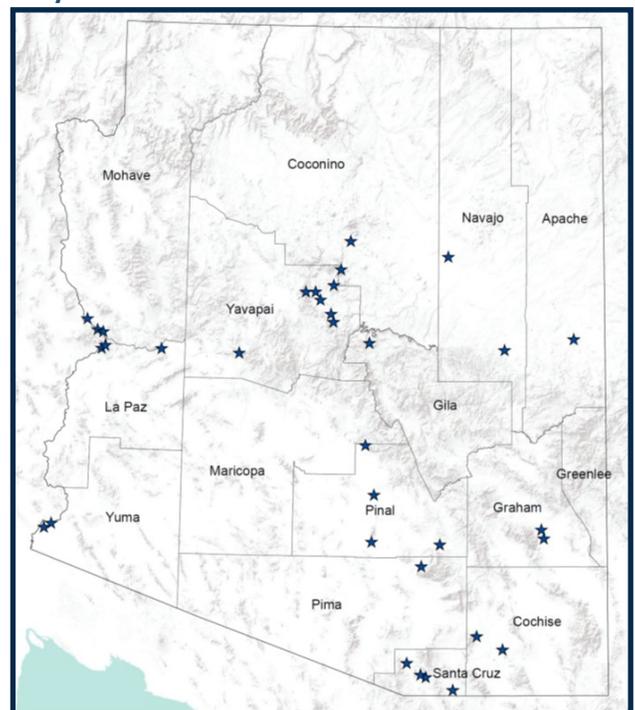
This study presents an analysis of the importance of Arizona State Parks to the state's economy and to the 13 county economies where state parks are located. The study measures two types of economic effects: county economic impacts and state economic contributions. Both measures are rooted in visitor spending. State parks attract visitors, often from outside the local area, that spend money on such things as lodging, meals, and incidental expenditures. This spending is important to local economies, supporting businesses and jobs, and creating additional rounds of spending in the local economy, known as economic multiplier effects. Spending by non-local visitors, attracted to state parks from outside the local area, represents net new money circulating in the local economy, and therefore is considered as an *economic impact*. This study presents county-

level economic impact estimates for all counties in Arizona with state parks. We also consider *all* (local and non-local) visitor spending in and around state parks in estimating the *economic contribution* of state parks to Arizona's economy. An economic contribution analysis presents a snapshot of existing economic activity surrounding a particular industry or attraction; however, it does not differentiate where spending is coming from. In other words, spending by local residents is simply money being recirculated within the local economy and does not generate net new economic activity within the region's economy. Finally, we present a brief analysis of the effect of the COVID-19 pandemic on visits to Arizona State Parks to provide context on the level of visits observed during fiscal year 2020.

What did the study find?

- Through visitor spending in local economies, Arizona's state parks contributed an estimated \$449 million in sales to the state's economy, \$272 million to Arizona's Gross State Product (the state equivalent of Gross Domestic Product), and supported an estimated 4,200 jobs statewide.
- Since the 2014 economic impact study, total expenditures by non-local visitors to Arizona State Parks are estimated to have increased by over 20%. While non-local expenditures per visit actually decreased between 2014 and 2020 (by 6%), visits to Arizona State Parks grew by nearly 30%, leading to higher overall spending in the state.
- At the county-level, the study considered the economic impacts of non-local visitors to state parks making expenditures in and around the parks (results next page). The largest county-level economic impact was in Mohave County with roughly \$83 million in sales, including multiplier effects, and an estimated 945 jobs. State parks are located in 13 of Arizona's 15 counties, excluding Greenlee and Maricopa Counties.

Map of Arizona State Parks



Statewide Economic Contribution & County Economic Impacts of Arizona State Park Visitor Spending

Statewide Economic Contribution, Including Multiplier Effects—All Visitor Spending

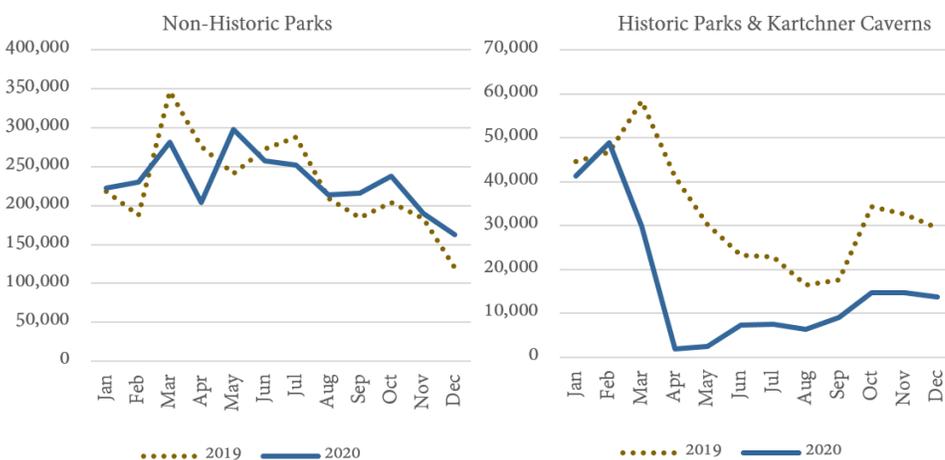
Area	Parks	Sales	Gross State Product	Jobs
Arizona	34	\$449 million	\$272 million	4,173

County Economic Impacts, Including Multiplier Effects—Non-Local Visitor Spending

Area	Parks	Sales	Value Added	Jobs
Apache County	1	\$3.3 million	\$2.0 million	44
Cochise County	2	\$17.2 million	\$10.2 million	198
Coconino County	2	\$45.1 million	\$26.8 million	463
Gila County	1	\$6.3 million	\$3.4 million	73
Graham County	2	\$3.7 million	\$2.2 million	46
La Paz County	3	\$14.7 million	\$9.2 million	181
Mohave County	3	\$83.0 million	\$47.8 million	945
Navajo County	2	\$15.0 million	\$8.7 million	176
Pima County	1	\$12.3 million	\$7.3 million	140
Pinal County	4	\$24.3 million	\$14.7 million	301
Santa Cruz County	4	\$9.8 million	\$5.7 million	117
Yavapai County	7	\$47.1 million	\$27.9 million	506
Yuma County	2	\$6.8 million	\$3.9 million	74

Impacts of COVID-19

The COVID-19 pandemic led to a decrease in Arizona State Park visits in calendar year 2020 compared with visits in calendar year 2019, with overall visits down by 7.6%. Excluding historic state parks and Kartchner Caverns which were closed temporarily for safety precautions, however, visits to all other parks were in fact 1% higher than in 2019. Visits to historic state parks and Kartchner Caverns were 50% lower than in 2019.



How was the study done?

This study relies on a survey of visitors to Arizona State Parks between July 2019 and September 2020 which collected information on visitor spending and origin. Average visitor spending patterns were developed for each park to estimate both non-local and total visitor spending occurring in and within 50 miles of each state park. Visitors are considered local when they reside within the same county as the park or if they reside in zip codes that fall within a 50-mile radius of the park. Total spending for each park is estimated using annual state park visitation statistics and average visitor spending patterns, accounting for the fact that not all visitors report spending in every category. Regional and state economic multiplier effects were estimated using the IMPLAN 3.1 model and data.